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Azadi Ka
Amrit Mahotsav



केन्द्रीय भण्डारण निगम
(भारत सरकार का उपक्रम)

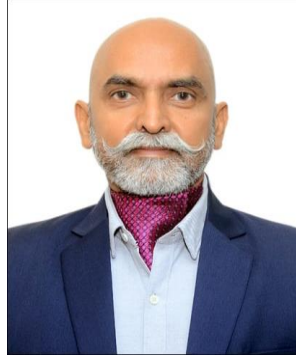
CENTRAL WAREHOUSING CORPORATION

(A Govt. of India Undertaking)

जन-जन के लिए भण्डारण/Warehousing for Everyone



भूतल दृष्टिकोण
ONE EARTH - ONE FAMILY - ONE FUTURE



**"The Biggest Risk is not taking any risk.
In a world that's changing quickly, the only
Strategy that is guaranteed to fail is not taking risk"**

- Mark Zuckerberg

Message from MD's Desk:

Greetings to the CWC Parivar, we welcome the New Year 2024 with renewed vigour and energy, as our corporation is on the verge of achieving the highest ever revenue. CWC has grown from being a Warehousing Service Provider (WSP) of food grains to having a sustainable, balanced mix of revenue streams from agriculture and other notified commodities; facilitating storage, handling, and transportation; providing logistics support to the EXIM trade; expanding temperature-controlled storage and meeting demands of modern e-commerce and organized retail. All our general warehouses, through issue of eNWR can enable pledge finance to farmers and other needy depositors, as registered with WDRA and becoming a Repository Participant is a further step towards creating an environment for eNWR facilitation and promotion for small and marginal farmers.

CWC is now in transition phase from core warehousing services to being a complete Logistics services provider to fulfil the needs of every industry and market. In this direction, CWC is in the process of procuring container rakes and domestic containers enabling interconnectivity between Ports/CFS/ICDs/ PFTs leveraging DFC; developing cargo aggregation/dis-aggregation centers to facilitate domestic containerized business; Rail Operations through Strategic Alliance arrangements, developing multi-facility rail terminals; and planning to set up/JVs with developers of MMLPs. Diversification of Agri and Industrial Warehousing by providing End-to-End Services and Strategic Partnerships, JVs with 3PL/4PL/5PL. Capacity expansion, modernization, development of warehousing and Integrated logistics infrastructure/facilities for receiving/procuring goods from manufactures/producers to warehousing, aggregating, sorting, grading, primary and secondary processing, packaging, and distributing. Further, asset monetization, setting up of cold storages through PPP mode at various locations, automation, and forays into value added services are all part of the Corporation's growth story.

CWC is currently focusing on creating a lean maintenance environment and reducing life cycle costs by using low-maintenance materials. Aiming to improve the quality standards of warehouse infrastructure, emphasis is placed on quality and safety audits and the pursuit of star ratings. We now aim to modernize our end-of-life infrastructure to make it more competitive and compliant with new warehousing needs in the coming years. Accordingly, modernization of conventional warehouses in Tier-I and Tier-II cities by leveraging the modern technology is under progress which will enable us to create additional 25 Lakhs sqft of covered space with efficient use of land area.

In the next two years, with all this transformation we aim to reach an ambitious turnover target of Rs. 5000 crores, with an operating capacity of 710 Lakh Sqft, at least 20 value-added service centers, over 100 cold storage units, mechanized handling operations in warehouses, end-to-end logistics solutions, modern warehouses in Tier I and II cities, agri products procurement operations, domestic and EXIM rail operations through own rakes and containers, Gati Shakti Terminals, logistics parks, integrated facilities, robust ERP, and AI based CCTV.

This growth trajectory requires committed human resources that are highly motivated, passionate to lead the change as well as a can-do mentality to provide exceptional services with a willingness to learn and lead in warehousing and logistics sector. I indeed have no doubt that all of us have it within us to deliver.

In fact, declaring that the Corporation has been operating extraordinarily successfully in recent years fills me with immense pride. It is truly a privilege to serve as Managing Director of a strong and self-motivated team of 1985 colleagues. In addition, CWC has enlisted young professionals to drive marketing efforts and support regional business development. CWC has been consistently rated as "excellent" by the Ministry for the past three years which we are sure to continue.

CWC has full faith in the ability of each one of you to deliver as per expectations and it is our responsibility to uphold the trust placed in us by the prestigious Board of Directors and the Ministry, who have been with us every step of the way, providing continuous guidance and support. To benefit stakeholders and society at large, we must keep innovating, experimenting, and communicating our ideas, overcoming prejudices, dreaming big, listening to our clients, and using technology. You will succeed if you believe you can. Believe and you will succeed. I am confident that with concerted efforts and the right focus, we can realize our dreams. Let us jointly write a new story in the New Year.

Let us happily and passionately continue our persistent quest of excellence into the year 2024 and continue to achieve greater heights. Wishing you all the very best in New Year 2024.

Managing Director, CWC

**"IF YOU WANT A NEW OUTCOME,
YOU WILL HAVE TO BREAK THE HABIT OF BEING YOURSELF,
AND REINVENTA NEW SELF"
JOE DISPENZA**